



**Discover**<sup>®</sup>

Innovative Battery Solutions

**Battery Manufacturer Established 1949**  
**\$200M Global Revenue 2018**

## Portfolio

- Traction Dry Cell
- Tubular Opz
- Sealed VRLA
- Automotive SLI
- AES LiFePO<sub>4</sub>



# Off-Grid – Remote Water Pump Station

## Discover AES LiFePO<sub>4</sub> 42-48-6650

Water is a vital resource for any community. In the aftermath of hurricane Maria, many remote water systems in Puerto Rico failed because of a lack of power. Many are now being reconfigured with the assistance of the American Red Cross and Water Mission. Pump and filtration systems are being backed up with off-grid solar systems so as to be able to ride out future severe weather and consequential power interruptions. Critical to the design is a highly efficient solar system supported by a single AES battery utilizing LYNK closed-loop network communication to optimize dynamic charging capability of the Schneider SW Inverter Charger and MPPT 60 charge controller. Plug-and-play LYNK network communication and a straight forward battery cable installation, the same as a lead acid battery, make the AES LiFePO<sub>4</sub> battery the preferred choice for installers in remote locations.



LYNK<sup>®</sup>

Discover's LYNK<sup>®</sup> enables remote reporting of system level status through existing web portal and cloud monitoring services. Plug-and-play, closed loop communications provides adaptive, real-time interaction between the Discover AES LiFePO<sub>4</sub> battery and connected power electronics.



### System

- 1x AES 42-28-6650
- 1x Schneider SW Inverter Charger, SW PDP, SCP
- 1x Schneider MPPT 60

### Project

- Location: Puerto Rico,
- Client: American Red Cross, NGO Water Mission



### Application

- Micro grid power for community water pump and filtration station

### Requirement

- Backup power, high efficiency charging, solar / electrical system



# Self-Consumption – Whole Home Backup



## Discover AES LiFePO<sub>4</sub> 12-48-6650

After investing in a sophisticated grid interactive inverter charger system to support advanced self-consumption the home owner became frustrated with the installed lithium batteries that did not report state of charge (SoC) or available capacity to the system. Son Solar Systems came to the rescue by installing five Discover AES LiFePO Batteries with LYNK technology. AES LYNK technology now provides real time closed-loop communication with the Xanbus enabled Schneider Conext XW+ inverter chargers. Not only can the home owner now easily monitor SoC, available store energy and daily energy throughput, but AES LYNK is also improving system performance with faster recharge times.



### LYNK<sup>®</sup>

Discover's LYNK<sup>®</sup> enables remote reporting of system level status through existing web portal and cloud monitoring services. Plug-and-play, closed loop communications provides adaptive, real-time interaction between the Discover AES LiFePO<sub>4</sub> battery and connected power electronics.

### System

- 5x AES 12-48-6650 (33 kWh)
- 2x Schneider XW+ Inverter Charger, XW+ PDP, SCP
- 2x Schneider MPPT 80

### Project

- Location: St. Louis, KS - USA
- Client: Home Owner
- Installer: Son Solar Systems



### Application

- Grid-tie whole home backup and self-consumption

### Requirement

- Upgrade from old lithium to advanced LiFePO able to communicate status





## Discover AES LiFePO<sub>4</sub> 12-48-6650

In May 2017, the Auerbachs decided to upgrade their thirteen year old Lead Acid batteries to lithium batteries seeking better charging and discharging efficiency. Their batteries were replaced with Discover AES LiFePO batteries with over 95% two-way efficiency. It didn't take them long to notice the increase in efficiency. "We ran the generator for a total of 90 hours, a shade under one hour per day." In past years, the system would require the generator to run for 4 - 6 hours every second or third day."



### MISER<sup>®</sup>

With round trip efficiency measured at >95%, MISER<sup>®</sup> technology by Discover saves homeowners at least 15% of their stored energy capacity, each and every time they cycle their system when compared to high quality, lead acid battery options.



### RAPI-CHARGE<sup>®</sup>

Discover's RAPI-CHARGE<sup>®</sup> charge source optimization slows Discover AES LiFePO<sub>4</sub> batteries to fully recharge up to 5x faster than new lead acid batteries or up to 10x faster than aged lead acid batteries.

### System

- 3x AES 42-48-6650 (19.95 kWh)
- SMA Sunny Island 6048, Sunny Boy 2000
- Morningstar 60-600 MPPT, 60-150 MPPT
- Schneider ComBox, SCP, AGS
- 8 kW Generator

### Project

- Location: Lasqueti Island, BC Canada
- Client: Ezra and Melinda Auerbach
- Installer: Discover Battery

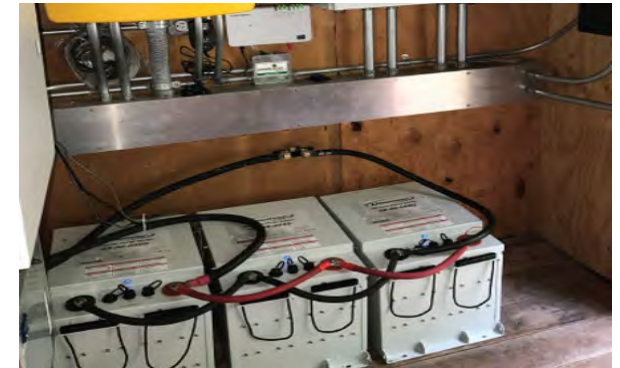


### Application

- Off-grid home

### Requirement

- Improve system efficiency, upgrade from old Lead Acid battery 750 Ah (36 kWh)



# Off-Grid – Remote Business and Workshop



## Discover AES LiFePO<sub>4</sub> 42-48-6650

Jason Andrade is a professional off-grid solar installer that demands top performance and prefers to use the right tool for the job. Jason has installed many lead acid battery banks and had concerns that the Peak Power delivered by lithium batteries might not be able to handle the peak surge power required by off-grid inverters starting demanding shop loads. However, as a professional Jason was eager to put AES RUSH technology to the test.

See and hear his 'Lead to Lithium' story in a [YouTube video](#) and learn why Jason loved how easily the batteries installed and how he now uses his Discover AES LiFePO batteries with confidence everyday.



RUSH<sup>®</sup>

Discover's RUSH<sup>®</sup> technology enables Discover AES LiFePO<sub>4</sub> batteries to handle the high charge and discharge current requirements common to industrial, telecom/UPS and solar applications.

### System

- 3x AES 42-48-6650 (19.95 kWh)
- 2x Xantrex XW Inverter Charger, XW PDP, SCP, AGS, ComBox
- 2x Xantrex MPPT 60

### Project

- Location: Redding, California USA
- Client: Jason Andrade
- Installer: West Coast Sustainables



### Application

- Off-grid – Workshop: pumps, vacuum system, compressor, welding torch

### Requirement

- Upgrade from (28.8 kWh) lead acid to LiFePO support heavy load starts





## Discover AES LiFePO<sub>4</sub> 12-48-6650

During the summer peak season a remote luxury fishing lodge runs 600 kVA of diesel generators to power lodge buildings and luxury yachts moored at their dock. However out of season, with only the caretakers present, the daily running of the diesel system was prohibitively expensive. To reduced out of season diesel consumption, Hakai Energy Solutions reconfigured their system, adding a containerize three-phase inverter charger system supported by eighteen AES batteries in parallel. Taking advantage of AES MISER and AES PARALLEL POWER technology a 50 kVA generator now easily supports recharging once every 4-5 days.



### PARALLELPPOWER<sup>®</sup>

Scalable energy storage to meet the run-time and autonomy requirements unique to off-grid solar and whole home backup power.



### MISER<sup>®</sup>

With round trip efficiency measured at >95%, MISER<sup>®</sup> technology by Discover saves homeowners at least 15% of their stored energy capacity, each and every time they cycle their system when compared to high quality, lead acid battery options.

### System

- 18x AES 12-48-6650 (120 kWh)
- 3x SMA Sunny Island Inverter Charger

### Project

- Location: Dent Island, BC Canada
- Client: Dent Island Lodge
- Installer: Hakai Energy Solutions



### Application

- Remote Micro-grid – luxury fishing lodge

### Requirement

- Reduce diesel consumption, support caretakers in residence out of season.





## Discover AES LiFePO<sub>4</sub> 42-48-6650

Getting medical clinics set up in remote locations and deploying to disaster zones is a logistical nightmare and once on site services are usually lacking critical equipment and restricted by poor work conditions. CLINIC IN A CAN has responded with a turn-key containerized medical clinic that, once on site, can be functional in minutes. Critical to the design is a highly efficient solar system supported by a single AES battery utilizing LYNK closed-loop configuration with a Schneider SW Inverter Charger and MPPT 60 charge controller to optimize system performance.



LYNK<sup>®</sup>

Discover's LYNK<sup>™</sup> enables remote reporting of system level status through existing web portal and cloud monitoring services. Plug-and-play, closed loop communications provides adaptive, real-time interaction between the Discover AES LiFePO<sub>4</sub> battery and connected power electronics.

### System

- 1x AES 44-24-2800
- 1x Schneider SW Inverter Charger, SW PDP, SCP
- 1x Schneider MPPT 60

### Project

- Location: Various Global Deployments
- Client: NGOs and Disaster Response
- Installer: CLINIC IN A CAN



### Application

- Backup power for hospital Requirement
- Highly efficiency solar / electrical system

