



ELECTRIC AND HYBRID-POWERED AERIAL WORK PLATFORMS

OEM: JLG SINGAPORE

"Discover DRY CELL batteries eliminated corrosion and damage to equipment for further non-measurable cost savings"

Seng Ser Kiat - Logistics Manager at Oshkosh - JLG Singapore



OVERVIEW

Most Mobile Elevating Work Platforms come with flooded lead-acid batteries to power the equipment and, as a result, electrolyte spills or fluid overflow can result in workforce injuries when maintaining and servicing the machines in the field.

JLG Singapore acknowledged the customers' needs for safety and aftermarket demands in Southeast Asia and showed interest in purchasing Discover batteries and having them installed in their equipment.

Discover DRY CELL AGM batteries improve worker's safety and offer the best service and safety advantages, a maintenance-free battery where the user has no contact with the electrolyte due to water topping and hazardous fumes due to off-gassing during charge.



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OEM
TRUSTED



RESILIENCE



ENHANCED
RUNTIME



EXTENDED
SERVICE LIFE



EXTREME VIBRATION
RESISTANCE



RELIABLE, SAFE,
CERTIFIED

THE DISCOVER DIFFERENCE

JLG Singapore was interested in fitting their machines with a maintenance-free deep-cycle battery solution to improve safety measures for service technicians and handle the electrical demands typical to Mobile Elevating Work Platforms (MEWP) applications.

Discover DRY CELL AGM batteries offered the best solution, providing safety and service advantages over flooded lead-acid products. "Discover's maintenance-free batteries eliminated corrosion and spill-related injuries to personnel and damage to equipment for further non-measurable cost savings", mentioned Seng Ser Kiat, Logistics Manager at Oshkosh-JLG Singapore.

Before making the decision, JLG Singapore considered the maintenance cost of a flooded lead-acid battery, the corrosive properties and its damage to the machine, and the potential for improper and hazardous handling and service. With that in mind, the OEM determined that the added upfront costs of an AGM technology provide a superior return on investment.

With 15 years of experience in the MEWP market, Discover Battery works with Original Equipment Manufacturers and supports their efforts to eliminate user-related issues, reduce maintenance costs, and provide measurable productivity.



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